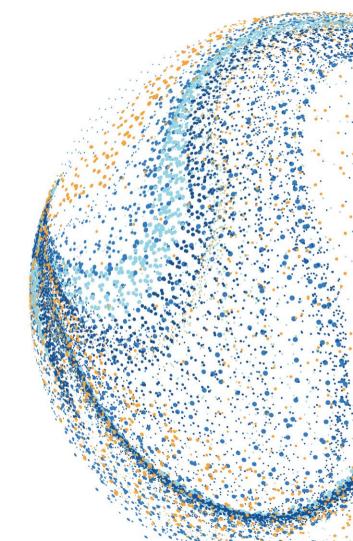


Wilh. Wilhelmsen Holding ASA Second quarter 2024



### Wilh. Wilhelmsen Holding ASA

## **Highlights Q2 2024**

### Improved operating results

- USD 32 million EBITDA in Maritime Services.
- USD 17 million EBITDA in New Energy.

### **Higher contribution from associates**

- USD 118 million share of profit from Wallenius Wilhelmsen.
- USD 24 million share of profit from Hyundai Glovis.

### USD 168 million in net profit to equity holders of the company

- USD 3.83 EPS.

### Paid first dividend of NOK 10.00 per share

- Potential second dividend of up to NOK 8.00 per share

### Buyback of 440,000 own shares

### Increased shareholding in Edda Wind ASA to 31%

- Additional pro rata participation in private placement of new shares

### ESG index tracking positively towards annual targets



## Growing Maritime Services through bolt-on acquisitions and innovation

2022 - 2023 2H 2023 1H 2024 Q2 2024



Ahrenkiel Tankers Ship Management



Stromme Ships Service



Vopak Agencies
Port Services



**Navadan** Ships Service

Investment: USD ~50 million
Income: USD ~35 million p.a.
EBITDA: USD ~5 million p.a.



Pelagus 3D Ships Service

thyssenkrupp and Wilhelmsen JV Additive manufacturing - 3D printing



Zeaborn Ship Management Ship Management

Wilhelmsen Ahrenkiel JV operation Acquired 31.3.2024 Wilhelmsen manning services



Port Cost Finance Port Services

Wilhelmsen start-up Launched June 2024

## Higher income and EBITDA supported by Zeaborn acquisition

#### USD 220 million total income

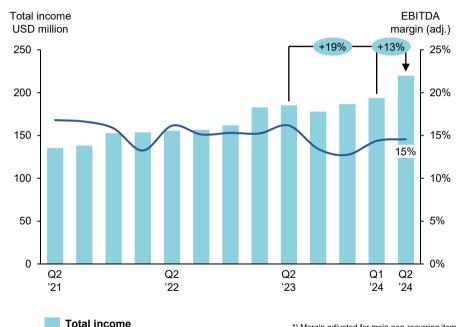
- Up 19% y-o-y.
- USD 26 million income from Zeeborn acquisition, partly accounted for on a gross basis.
- Up 5% y-o-y adjusted for Zeeborn acquisition.
- · Income up for all main activities.
- Lifted by acquisition, inflationary effect, and partly an increase in volumes and activities.

#### **USD 32 million EBITDA**

- Up 7% y-o-y.
- EBITDA margin of 15%.

### USD 1 million share of profit from associates

#### Total income and adjusted EBITDA margin \*)



— Adj EBITDA margin

<sup>\*)</sup> Margin adjusted for main non-recurring items: No adjustments last 13 quarters

## Growing the New Energy footprint in infrastructure and offshore wind

2022 - 2023 1H 2024 1H 2024 Q2 2024



Reach Subsea Increased to

F

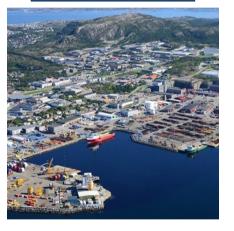
ubsea Increased to 99.0% in NorSea



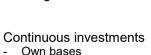
New base infrastucture



Offshore wind



Investing in NorSea



- In JVs and with partners

Increased ownership to 99.4%



Sørlige Nordsjø II offshore wind

Ventyr won the auction NorSea strategic partner



Edda Wind ASA

Wilhelmsen 31.0% shareholding

- Increased from 24.4%
- Participated in private placement

### New Energy

## **Higher income and EBITDA**

#### **USD 80 million total income**

- Up 9% y-o-y.
- High activity at most NorSea offshore bases.
- One-off income from success of Venture SNII offshore wind tender.

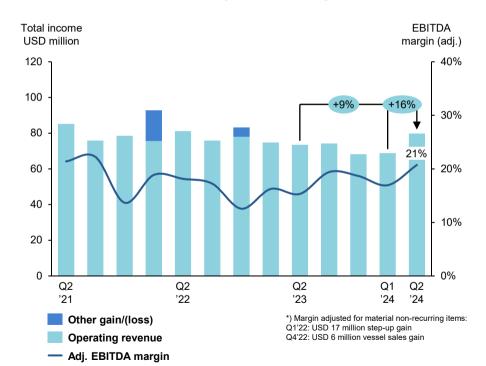
#### **USD 17 million EBITDA**

- Up 47% y-o-y.
- EBITDA margin of 21%.

### USD 3 million share of profit from associates

- USD 3 million from NorSea JVs and associates.
- · Nil from other activities.

#### Total income and adjusted EBITDA margin \*)



### Strategic Holdings and Investments

### **Increased dividend ambitions**



Target dividend 30-50% of company's profit after tax

New "pay as you go" dividend policy approved by 2024 AGM

First payment announced Q2'24.

### Dividend paid and payable in calendar year 2024:

- USD 0.68 per share paid 29 May (2023 accounts).
- USD 0.46 per share payable 10 October (2023 accounts).
- USD 0.61 per share payable 10 October (1H'24 accounts).



#### New ambition presented on 2024 CFO investor day

- 2030 growth strategy and financial goals.
- Bonus shares 1:1.
- Dividend payout ratio >25% / >5% y-o-y DPS growth.

#### Dividend paid last three years:

- KRW 6,300 per share (2024).
- KRW 5,700 per share (2023).
- KRW 3,800 per share (2022).

### Improved contribution from Wallenius Wilhelmsen - Glovis stable

#### USD 142 million share of profit from associates

- USD 118 million from Wallenius Wilhelmsen ASA.
- · USD 24 million from Hyundai Glovis Co., Ltd.

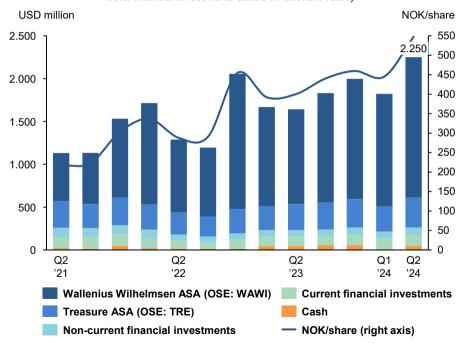
#### USD 4 million gain on change in fair value financial assets

#### USD 3 million net income from other financials

USD 6 million net income from investment management.

#### Direct investments - Value adjusted

(WAWI and TRE based on share price, other financial investments based on account value)



### Wilh. Wilhelmsen Holding ASA

### **ESG**

### Internal ESG index measures performance:

- Climate change and decarbonisation.
- Health and safety.
- Equality, diversity and inclusion.
- Supply chain management.
- Compliance.

### Highlights for the quarter

- 8 % reduction in GHG emissions compared to base year.
- LTIF 1.68 onshore and 0.40 on vessels.
- 33% female in top three management levels.
- 99% of suppliers screened with ESG criteria.

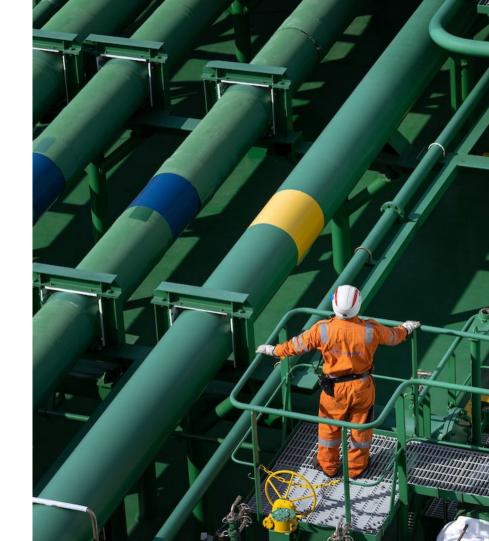


Wilh. Wilhelmsen Holding ASA

### **Outlook**

Wilhelmsen retains a strong balance sheet and a balanced portfolio of leading maritime operations and investments.

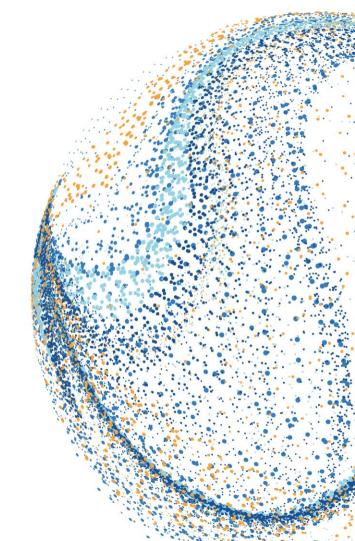
While uncertainty persists, specifically regarding inflationary pressure and geopolitical tension, the group retains its capacity to support and grow the portfolio, and to deliver consistent yearly dividends.





Wilh. Wilhelmsen Holding ASA Second quarter 2024

Financials

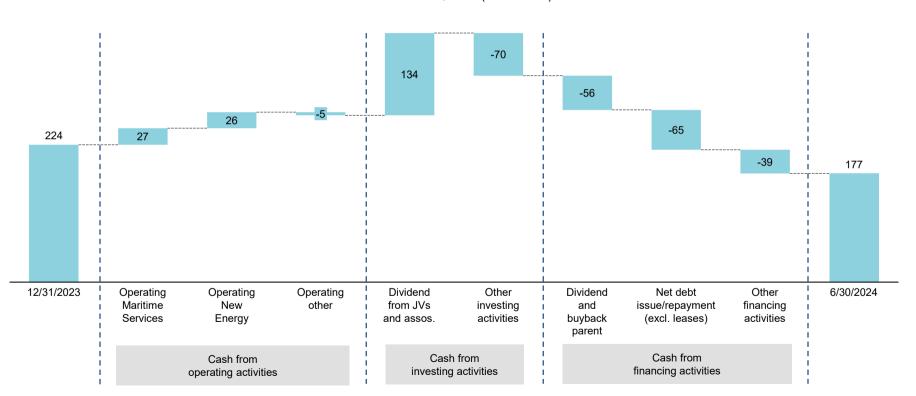


## Improved EBITDA and higher profit from associates

USD million	Q2'24	Q1'24	Q-on-Q Change	Q2'23	Y-o-Y Change
Total income	301	264	14%	259	16%
- of which operating revenue	301	265	13%	261	15%
- of which gain/(loss) on sale of assets	0	(1)		(2)	
EBITDA	46	38	20%	39	17%
Operating profit/EBIT	30	22	35%	25	21%
Share of profit from associates	146	92	59%	141	3%
Change in fair value financial assets	15	8		1	
Other financial income/(expenses)	(12)	(6)		(3)	
Profit before tax/EBT	180	116	55%	164	10%
Tax income/(expenses)	(7)	(2)		(6)	
Profit for the period	173	113	53%	158	9%
Profit to equity holders of the company	168	108	56%	153	10%
EPS (USD)	3.83	2.44	57%	3.45	11%
Other comprehensive income	(3)	(81)		(22)	
Total comprehensive income	170	33	418%	136	25%
Total comp. inc. equity holders of the comp.	168	34	399%	132	27%

## **USD 182 million in cash from operating activities and associates** (YTD Q2'24)

Cash flow - YTD Q2'24 (USD million)



### Restatement of investment in Wallenius Wilhelmsen ASA

Change in accounting treatment of EUKOR put and call option

Change in the accounting treatment of Wallenius Wilhelmsen ASA related to its EUKOR put and call option.

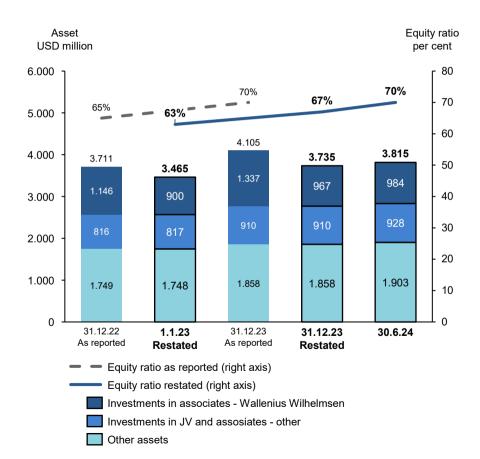
Investment in associates and shareholders' equity have been restated from 31 December 2022.

Net change in total assets and equity (not accumulative):

• 31.12.2022: USD -246 million

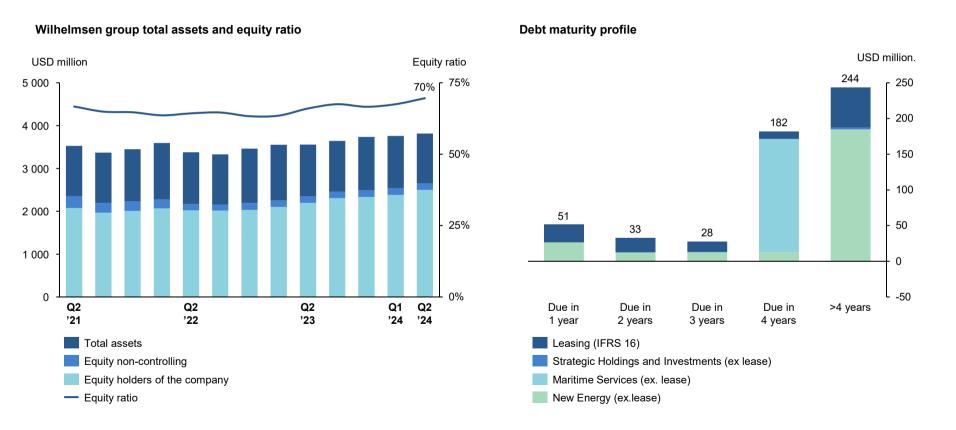
• 31.12.2023: USD -370 million

• 31.03.2024: USD -352 million



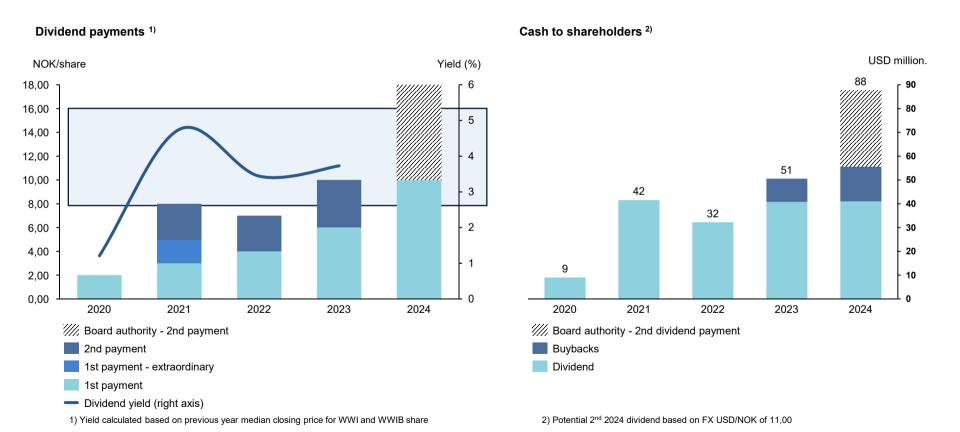
## 70% equity ratio and long-term financing structure

Main Maritime Services and New Energy loan facilities maturing in 2027



## First dividend of NOK 10.00 per share and buyback of 440,000 shares

Board authority to distribute additional dividend of up to NOK 8.00 per share and additional share buybacks



# Shaping the maritime industry





## Supplementary slides – Second quarter 2024

### **Maritime Services**

Ships Service

Port Services

Ship Management

### **New Energy**

NorSea

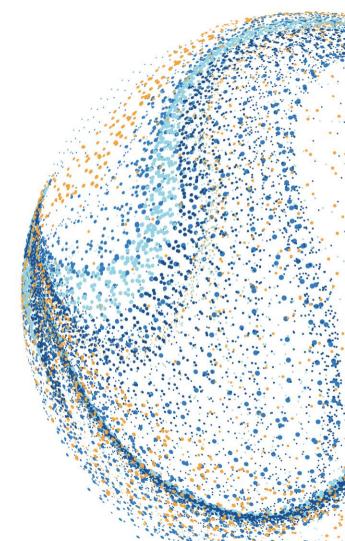
Edda Wind ASA

## **Strategic Holdings and Investments**

Wallenius Wilhelmsen ASA

Treasure ASA

Financial investments



## **Ships Service**

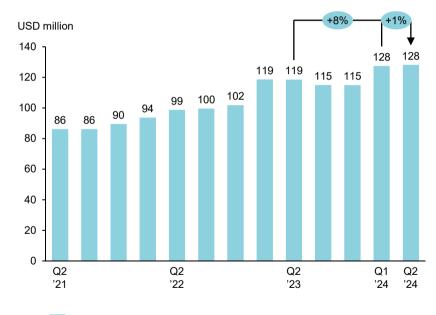
Wilhelmsen Ships Service offers a portfolio of maritime solutions to the merchant fleet. Wilhelmsen Ships Service is fully owned by Wilhelmsen.

### Q2'24 highlights

Total income for Ships Service was USD 128 million. This was up 8% from the corresponding period last year and up 1% from the previous quarter. Year-over year, volumes remained stable with total income mainly lifted by price increases. Income was up for most product categories including refrigerants, chemicals, and ropes.



### **Total income**



Total income

### **Port Services**

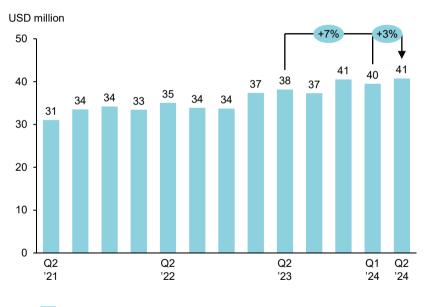
Wilhelmsen Port Services provides full agency, husbandry, and protective agency services to the merchant fleet. Wilhelmsen Port Services is fully owned by Wilhelmsen.

### Q2'24 highlights

Total income for Port Services was USD 41 million. This was up 7% from the corresponding period last year and up 3% from the previous quarter. The increase was supported by higher number of vessel appointments and husbandry volumes, while Suez transit activities were down for the quarter.



### **Total income**



Total income

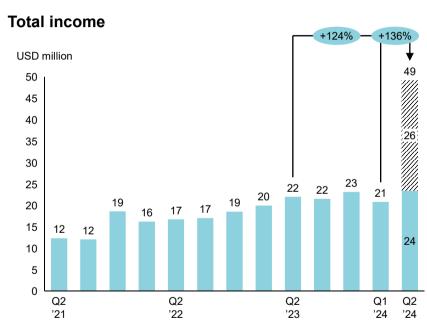
## **Ship Management**

Wilhelmsen Ship Management provides full technical management, crewing, and related services for all major vessel types. Wilhelmsen Ship Management is fully owned by Wilhelmsen.

### Q2'24 highlights

- On 31 March, Wilhelmsen and MPC Capital completed the acquisition of Zeaborn Ship Management. Technical management is arranged through the established Wilhelmsen and MPC joint ventures, while crew management is handled by Wilhelmsen. Income from the Zeaborn activities is partly accounted for on a gross basis, lifting the reported total income for Ship Management.
- Total income for Ship Management was USD 49 million in the second quarter, including USD 26 million in revenue from the acquisition of Zeaborn. Income was up from USD 22 million in the corresponding period last year and up from USD 21 million in the previous quarter. Income from continued operation excluding the Zeaborn acquisition was up 7% year-over-year.





**//// Zeaborn crew management** 

Total income (excl. Zeaborn crew management)

### **NorSea**

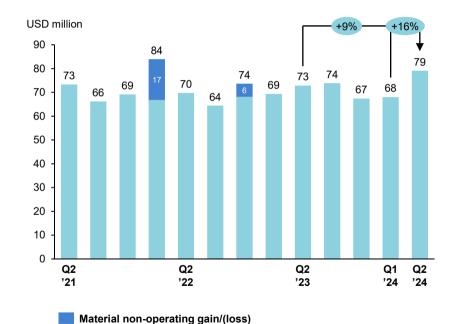
NorSea provides supply bases and integrated logistics solutions to the offshore industry. NorSea is owned 99.4% by Wilhelmsen. The remaining 0.6% is held by NorSea management.

### Q2'24 highlights

- Total income for NorSea was USD 79 million in the second quarter, up 9% year-over-year and up 16% from the previous quarter. Income included a USD 2 million one-off income related to the success of Venture in the SNII offshore wind tender. Income was also lifted by a high activity level at most offshore bases.
- Share of profit from joint ventures and associates in NorSea was USD 3 million in the second quarter



### Total income



Total income (excl. material non-operating gain)

### **Edda Wind ASA**

Edda Wind ASA provides services to the global offshore wind industry and is listed on Oslo Børs. Wilhelmsen owns 31.0% of the company, which is reported as associate in Wilhelmsen's accounts.

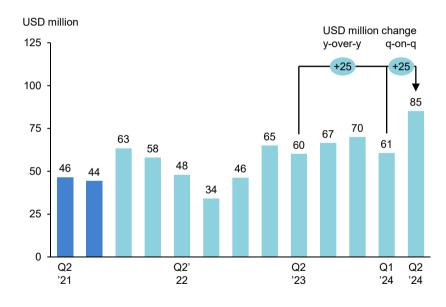
### Q2'24 highlights

- Share of profit from Edda Wind ASA was included with nil for the quarter.
- On 2 April, Wilhelmsen announced agreement to acquire 6,340,000 shares in Edda Wind ASA for a total consideration of USD 14 million.
   On 25 June, Wilhelmsen bought a further 5,273,400 shares as part of a private placement. Following completion of the two transactions,
   Wilhelmsen owns 31.0% of Edda Wind ASA.
- The book value of the 31.0% shareholding in Edda Wind ASA was USD 112 million at the end of the second quarter.



Picture: Edda Wind.

### Market value of Wilhelmsen's investment



Edda Wind ASA

Edda Wind (book value excluding shareholder loan; pre-listing)

### Wallenius Wilhelmsen ASA

Wallenius Wilhelmsen ASA is a market leader in RoRo shipping and vehicle logistics and is listed on Oslo Børs. Wilhelmsen owns 37.9% of the company, which is reported as associate in Wilhelmsen's accounts.

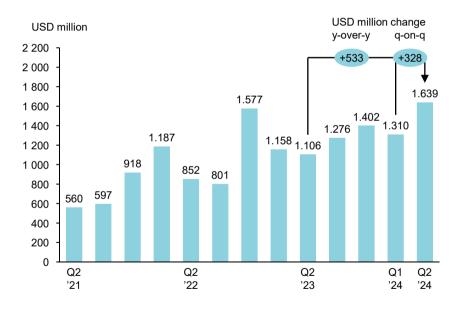
### Q2'24 highlights

- Share of profit from Wallenius Wilhelmsen ASA was USD 118 million for the quarter. This was up from USD 114 million in the corresponding period last year and up from USD 63 million in the previous quarter.
- The book value of the 37.9% shareholding in Wallenius
   Wilhelmsen ASA was USD 984 million at the end of the second
   quarter. The book value was down from USD 1,398 million
   previously reported at the end of the first quarter due to a change
   in the accounting treatment of Wallenius Wilhelmsen ASA
   related to its EUKOR put and call option.



#### Photo: Wallenius Wilhelmsen.

### Market value of Wilhelmsen's investment



Wallenius Wilhelmsen ASA

### **Treasure ASA**

Treasure ASA holds a 11.0% ownership interest in Hyundai Glovis Co., Ltd. (Hyundai Glovis) and is listed on Oslo Børs. Wilhelmsen owns 78.7% of Treasure ASA.

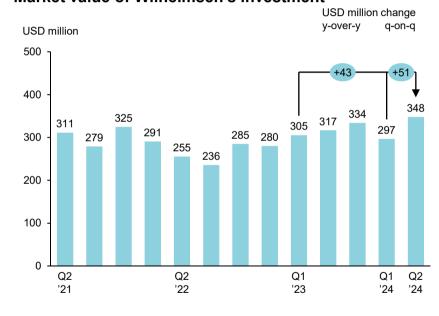
### Q2'24 highlights

- Share of profit from Hyundai Glovis was included with USD 24 million for the quarter. This compares with a share of profit of USD 25 million in both the corresponding period last year and the previous quarter.
- The book value of the 11.0% shareholding in Hyundai Glovis was USD 665 million at the end of the second quarter.
- In June, Glovis announced the issue of one bonus share for each share held. Consequently, the number of shares held by Treasure ASA in Glovis doubled from 4,125,000 shares to 8,250,000 shares.



Photo: Hyundai Glovis.

### Market value of Wilhelmsen's investment



Treasure ASA

### **Financial investments**

Financial investments include cash and cash equivalents, current financial investments and financial assets held by the parent and fully owned subsidiaries reported under the Strategic Holdings and Investments segment.

### Q2'24 highlights

- Net income from investment management was USD 6 million for the quarter. The market value of current financial investments was USD 130 million at the end of the second quarter.
- Change in fair value of non-current financial assets was a gain of USD 4 million for the quarter. The fair value at the end of the second quarter was USD 88 million. The largest investment was the 25 million shares held in Qube Holdings Limited with a market value of USD 61 million.



### Market value of Wilhelmsen's financial investments

